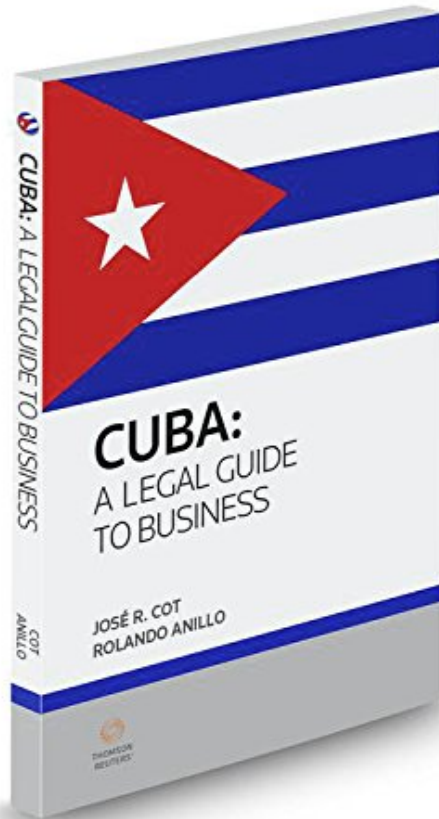


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Cuba: A Legal Guide to Business

Jose Cot, Rolando Anillo

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Jose Cot, Rolando Anillo : Cuba: A Legal Guide to Business before purchasing it in order to gage whether or not it would be worth my time, and all praised Cuba: A Legal Guide to Business:

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Cuba: A Legal Guide to Business comes at a time of renewed interest in the Cuban market. Cuba has implemented market-oriented economic reforms and there's been a shift in U.S. policy towards Cuba, culminating in the restoration of diplomatic relations between the two nations. In addition, in March of 2014, Cuba adopted a new Foreign Investment Law designed to attract foreign capital. The Cuban government has also issued a list of over 200 projects that are candidates for foreign investment in such sectors as energy, tourism, agriculture, and industry. While the U.S. Embargo remains in place, a majority of Americans support the Obama Administration's policy of engagement and

normalization of relations with Cuba. The Obama Administration has introduced changes to the Cuban Assets Control Regulations, reopened the U.S. Embassy in Havana, and rescinded Cuba's designation as a state sponsor of terrorism. The new policy changes have led to a considerable increase in travel and remittances, commerce, and the flow of information to and from Cuba. It is with this backdrop that this title provides important and practical guidance on how to successfully navigate the current legal system to help clients and businesses explore commercial transactions in the Cuban market. Additional Contributors: Robert L. Muse Peter A. Quinter Jesus Sanchelima Robert R.M. Verchick

The process of U.S.-Cuban rapprochement has spurred intense interest in Cuba on the part of the business community, lawyers, academics, and others the world over. But too many players lack a knowledge, much less an understanding, of the U.S. and Cuban laws and legal structures that will shape how and whether deals get done and ideas come to life. Cuba: A Legal Guide to Business provides that critical insight. It is a smart, well thought-out, and highly informed survey of relevant Cuban and U.S. laws produced by attorneys with deep experience in their field. This go-to reference work will prove indispensable to businesspeople; attorneys; students of law, business, and other disciplines; jurists; and policymakers to name just a few! If ever we needed an authoritative resource on Cuban and U.S. law and we do this book is it. --Stephen J. Kimmerling, Esq; member, board of directors, Association for the Study of the Cuban Economy (ASCE) (views expressed are Mr. Kimmerling's own and do not represent those of ASCE or any of its members) Jos R. Cot and Rolando Anillo have compiled a timely, straightforward, and well-documented overview of the legal labyrinth regarding commercial transactions with Cuba. The editors and their contributors, all prominent legal practitioners in the United States, emphasize current laws and regulations pertaining to foreign investment, property rights, banking, real estate, and other sectors of Cuba's economy. The volume provides a wealth of legal information and expert analysis for U.S. businesses interested in exploring new opportunities on the Island, especially since the reestablishment of diplomatic relations between Cuba and the United States. --Jorge Duany, Director Cuban Research Institute, Florida International University Mr. Cot and Mr. Anillo have edited a fascinating and comprehensive analysis of the myriad laws and regulations on both sides of the Florida Straits that dictate contemporary U.S.-Cuba relations. Cuba: A Legal Guide to Business is a must-read for organizations exploring commercial interests on the island, students of bilateral relations between the Cold War foes, and individuals curious to learn how the embargo and Cuban laws affect the efforts of those seeking to build Cuba's nascent private sector. In the hands of other authors or editors, the subject matter could have easily turned dull, incomprehensible, or both. However, the book's accessible language and insightful examination of complex issues make it an easy read even for legal novices. --The authors explore the many factors that led to the contemporary regulatory regime that dictates relations between the two countries: from the influence of 19th century Spanish legal norms to the reopening of embassies in 2015 and beyond. The book's most