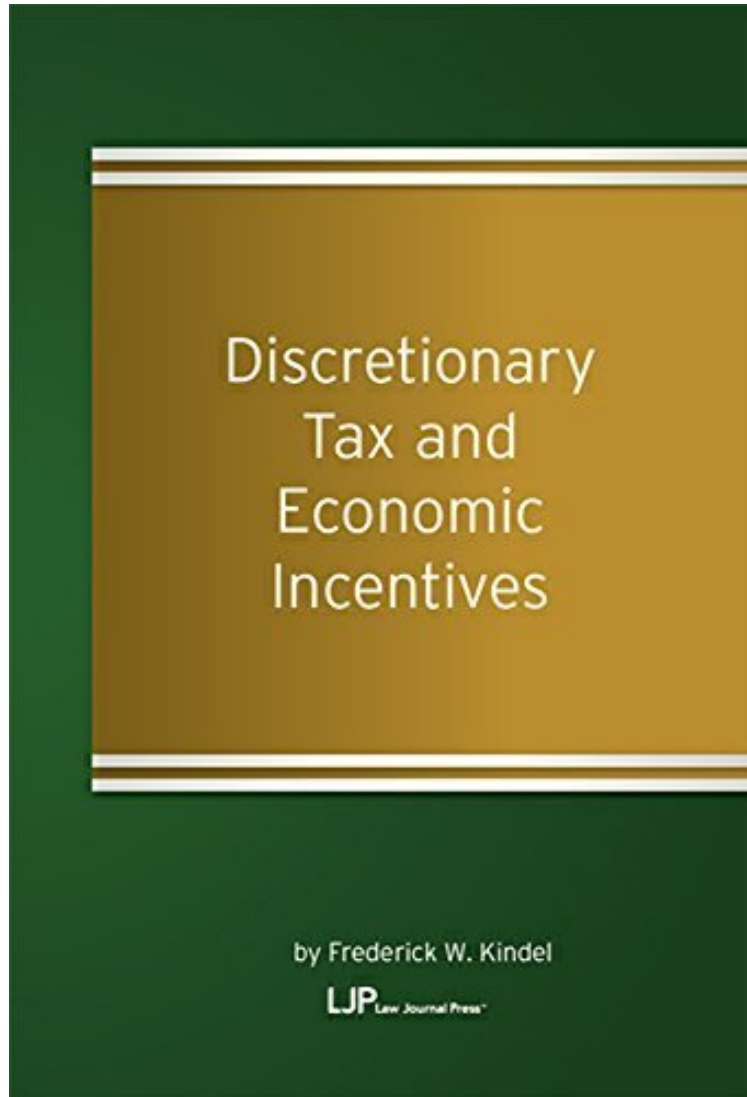


Discretionary Tax and Economic Incentives

Frederick W Kindel

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non-compliance with closing obligations, the potential invalidation of incentives, protection of confidential company information, and the constraints of incentive inducement tests. This unique guide offers frontline examples, knowledge and information that will benefit business, legal, tax and other professionals, both experienced and inexperienced, in their pursuit of successful incentive arrangements. Specific examples include the interplay between brownfields incentives and traditional economic development incentives, and the state and local tax benefits of utility incentives. Discretionary Tax and Economic Incentives also offers best practices recommendations to advise companies on how to reduce risk factors associated with these transactions.