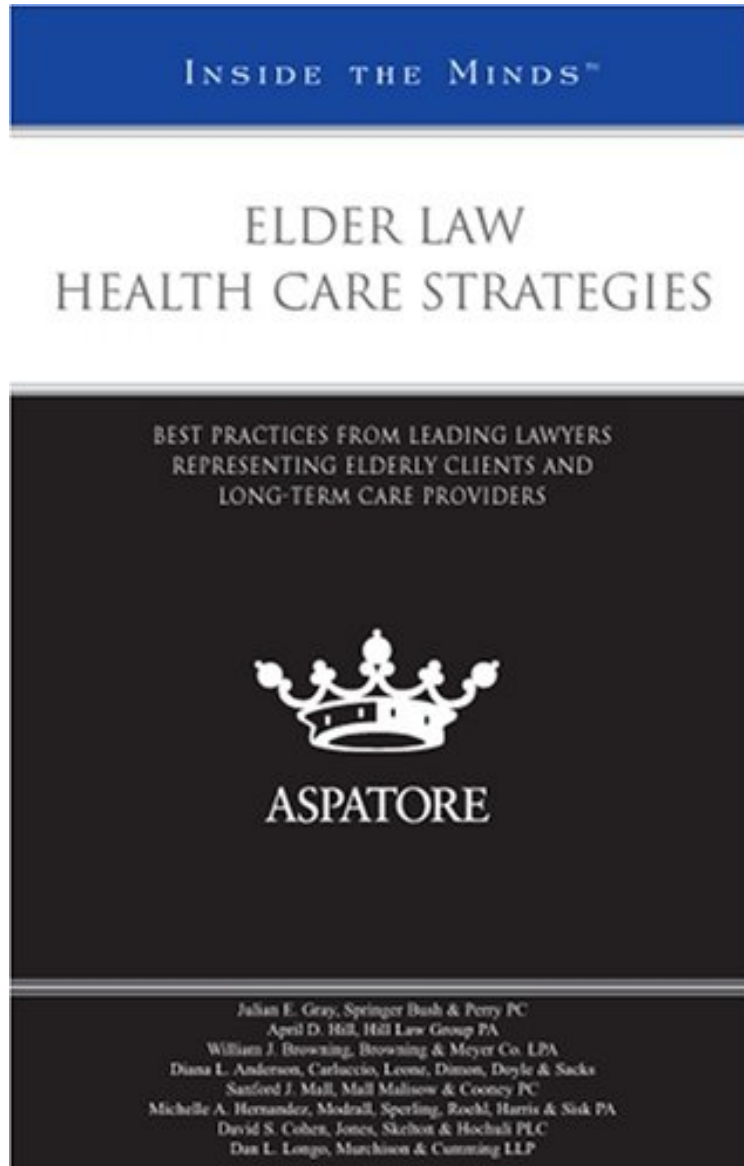


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# Elder Law Health Care Strategies: Best Practices from Leading Lawyers Representing Elderly Clients and Long-Term Care Providers (Inside the Minds)

*Aspatore Books Staff*

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Aspatore Books Staff : Elder Law Health Care Strategies: Best Practices from Leading Lawyers Representing Elderly Clients and Long-Term Care Providers (Inside the Minds) before purchasing it in order to gage whether

or not it would be worth my time, and all praised *Elder Law Health Care Strategies: Best Practices from Leading Lawyers Representing Elderly Clients and Long-Term Care Providers (Inside the Minds)*:

*Elder Law Health Care Strategies* is an authoritative, insider's perspective on key strategies for counseling and advising elder clients and long-term care facilities. Featuring partners and founders from law firms across the nation, these experts guide the reader through the attorney's role in the health care planning process for elderly clients and their families, including obtaining key documentation, discussing goals and quality of life considerations, and helping clients apply for benefits from government programs such as Medicaid, Medicare, and Veterans Affairs. These top lawyers discuss the key skills needed to be a successful elder law attorney, offer advice on how to avoid common mistakes, and detail the impact of recent policy developments on health care planning and decision-making. Additionally, these leaders reveal their strategies for counseling providers of elder care in the context of litigation, including acquiring important case information, developing a defense, and overcoming the challenges unique to representing long-term care facilities. The different niches represented and the breadth of perspectives presented enable readers to get inside some of the great legal minds of today as these experienced lawyers offer up their thoughts around the keys to success within this ever-evolving field. *Inside the Minds* provides readers with proven business intelligence from C-Level executives (Chairman, CEO, CFO, CMO, Partner) from the world's most respected companies nationwide, rather than third-party accounts from unknown authors and analysts. Each chapter is comparable to an essay/thought leadership piece and is a future-oriented look at where an industry, profession or topic is headed and the most important issues for the future. Through an exhaustive selection process, each author was hand-picked by the *Inside the Minds* editorial board to author a chapter for this book. Chapters Include: 1. Julian E. Gray, Chair, Elder Law Practice Group, Springer Bush Perry PC *It Takes a Specialist: Navigating Elder Law Complexities* 2. April D. Hill, Founder, Hill Law Group PA *Compassionate, Client-Oriented Elder Law* 3. William J. Browning, Partner, Browning Meyer Co. *LPA Strategic Planning for the Elderly Client* 4. Diana L. Anderson, Partner, Carluccio, Leone, Dimon, Doyle Sacks *Legal Documents Needed for the Elderly* 5. Sanford J. Mall, Founder and Senior Partner, Mall Malisow Cooney PC *The Role of the Elder Law Attorney in Complex Decision-Making* 6. Michelle A. Hernandez, Shareholder, Modrall, Sperling, Roehl, Harris Sisk PA *Client Representation and Litigation Defense for Long-Term Care Facilities* 7. David S. Cohen, Partner, Jones, Skelton Hochuli PLC *Misconceptions and Nursing Home Malpractice* 8. Dan L. Longo, Partner, Murchison Cumming LLP *Litigation Strategies for Long-Term Care Facilities*