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Estate Planning to Die For (Third Edition)

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Sally Mulhern JD, Patrick Mulhern : Estate Planning to Die For (Third Edition) before purchasing it in order to gauge whether or not it would be worth my time, and all praised Estate Planning to Die For (Third Edition):

In this new and updated third edition, Sally Mulhern, JD, and Patrick Mulhern delve into the concepts behind Estate Planning, giving an "insider's guide" for financial professionals. Estate Planning to Die For will teach you how to become a leading financial professional in the rapidly growing estate planning field. You will learn:- How to make (and keep!) rewarding relationships with estate planning attorneys- The Six Rules for Success as a member of the estate planning "team"- What you do (and don't) need to know about trusts and tax law- What groups of people need your services the most- How to use sophisticated beneficiary designations on retirement accounts to minimize taxes