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## Future of Legal Services US Edition

*Kate Clifton*

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As law firm leaders look to the future following the global recession, few will deny that the profession has entered a period of unprecedented change. This is evident not only in the way that legal services are procured, but also in how firms manage the expectations of their clients. This includes pressure to adopt alternative fee arrangements and to provide a leaner, more efficient service. Gone are the days when lawyers could charge by the hour and clients would pay without question. The client is now very much in control. Managing Partner's report, The Future of Legal Services features in-depth guidance, analysis of key trends to keep an eye out for, lessons learned, and practical advice provided by the professions most well respected and leading experts on law firm management. Including: Patrick J. McKenna, law firm strategy and management consultant Jim Hassett, founder, LegalBizDev Patrick J. Lamb, founding member, Valorem Law Group Michael Bell, managing principal, Fronterion - Robert Sawhney, managing director, SRC Associates Bruce MacEwen, president, Adam Smith Esq E. Leigh Dance, president, ELD International Paul Lippe, founder, Legal OnRamp Dr Silvia Hodges, lecturer in marketing and management, Fordham Law School Steven A. Lauer, independent consultant Tom Berman, owner, Berman Associates Larry Bodine, editor in chief, Lawyers.com

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